



RIGHT SOLUTIONS. RIGHT NOW.

GSA TRAINING & EXPO
MAY 15 - 17, 2012 | SAN ANTONIO, TX



Business Support Education

Tuesday, May 15th

Session 1 10:30 - 11:45 AM	Session 2 1:00 - 2:15 PM	Session 3 2:30 - 3:45 PM
Demystifying the Contracting Process (Panel)	Small Business and the Sustainable Federal Market	Contract Options for Small Business
Marketing Your Multiple Award Schedule Contract	Marketing Your Multiple Award Schedule Contract	Making the Most of the Vendor Support Center (VSC)
An Introduction to the Multiple Award Schedule Program for Suppliers	Ensuring an "Exceptional" Multiple Award Schedule Report Card	Packaging, Packing and Markings... Oh My!
eOffer	eBuy for Vendors	An Advanced Overview of Multiple Award Schedule Contracts for Suppliers
	Marketing Your Business Through eTools	eMod
	The Fundamentals of MAS Contract Compliance: Building a Foundation for Success (2 Hour Course)	
Subcontracting and eSRS for the Prime Contractor and the Contracting Officer		
Understanding GSA's Mentor-Protege Program		

Wednesday, May 16th

Session 4 1:00 - 2:15 PM	Session 5 2:30 - 3:45 PM
Doing Business with GSA	Doing Business with GSA
Packaging, Packing and Markings... Oh My!	Making the Most of the Vendor Support Center (VSC)
Ensuring an "Exceptional" Multiple Award Schedule Report Card	An Introduction to the Multiple Award Schedule Program for Suppliers
eBuy for Vendors	eOffer
The Fundamentals of MAS Contract Compliance: Building a Foundation for Success (2 Hour Course)	
	Update on the Small Business Jobs Act and More

Thursday, May 17th

Session 6 8:00 - 9:15 AM	Session 7 1:00 - 2:15 PM	Session 8 2:30 - 3:45 PM
Small Business and the Sustainable Federal Market	Contract Options for Small Business	Making the Most of the Vendor Support Center (VSC)
Marketing Your Multiple Award Schedule Contract	Marketing Your Multiple Award Schedule Contract	Packaging, Packing and Markings... Oh My!
eBuy for Vendors	An Introduction to the Multiple Award Schedule Program for Suppliers	Ensuring an "Exceptional" Multiple Award Schedule Report Card
eMod	An Advanced Overview of Multiple Award Schedule Contracts for Suppliers	An Advanced Overview of Multiple Award Schedule Contracts for Suppliers
Marketing Your Business Through eTools	Pathway to Success	
Proper Use of GSA's Intellectual Property		
	Subcontracting and eSRS for the Prime Contractor and the Contracting Officer	Understanding GSA's Mentor-Protege Program
		Update on the Small Business Jobs Act and More

All Attendees



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	Session 1 10:30 - 11:45 AM	Session 2 1:00 - 2:15 PM	Session 3 2:30 - 3:45 PM	Session 4 1:00 - 2:15 PM	Session 5 2:30 - 3:45 PM	Session 6 8:00 - 9:15 AM	Session 7 1:00 - 2:15 PM	Session 8 2:30 - 3:45 PM
Strategic Programs, Initiatives, & Partnerships								
Federal Contract Officers, Specialists, COTRs and PMs	Biobased Products: Show and Tell		BioPreferred [Biobased] Measurement and Reporting	BioPreferred [Biobased] Measurement and Reporting			Biobased Products: Show and Tell	
	Support from DLA for Environmental Objectives	Vital Records as Part of Continuity of Operations Planning	Green Purchasing Refresher	Support from DLA for Environmental Objectives	GSA Carbon Footprint Tool	How to Integrate "Green" into Acquisitions	Green Purchasing Refresher	Sustainable Federal Supply Chain: Use of Vendor and Contractor GHG Emissions in Federal Procurements
	Section 508, Procurement and the Buy Accessible Wizard	Environmental Benefits of Reuse	GSA Schedules and Small Business Utilization	Section 508, Procurement and the Buy Accessible Wizard	Federal Surplus Property Donation Program	Section 508, Procurement and the Buy Accessible Wizard	AbilityOne - A Program Overview	GSA Carbon Footprint Tool
	Introduction to State and Local Programs (Panel)	How to Integrate "Green" into Acquisitions		Solutions for State and Local Customers through GSA's Cooperative Purchasing Program	Challenges and Prizes: A GSA Solution for Innovation and Problem Solving	State Agency for Surplus Property (SASP): GSA's Partner in the Federal Surplus Personal Property Donation Program (GSS) (D)		Vital Records as Part of Continuity of Operations Planning
		1122 Program (2 Hour Panel)		Challenges and Prizes: A GSA Solution for Innovation and Problem Solving	GSA Schedules and Small Business Utilization	Destroying Secure Documents with the AbilityOne Program		Disaster and Emergency Preparation, Response and Recovery
		AbilityOne - A Program Overview				Sustainable Federal Supply Chain: Use of Vendor and Contractor GHG Emissions in Federal Procurements		Buying Green with GSA
						Computers for Learning		
All Attendees	Intro to the 8(a) STARS II GWAC	Overview of Small Business Programs and Contracting with SDVOSBs	Meet Service-Disabled Veteran Goals through the Veterans Technology Services (VETS) GWAC	Intro to the 8(a) STARS II GWAC	GSA Green IT Solutions Support your Sustainability Goals		Overview of Small Business Programs and Contracting with SDVOSBs	
	Meet Service-Disabled Veteran Goals through the Veterans Technology Services (VETS) GWAC		Cloud Services and Security for the Cloud		Priority Telecommunications Services			
Federal Strategic Sourcing Initiative	FSSI: Fundamentals of Strategic Sourcing	FSSI: Second Generation Blanket Purchase Agreements for Office Supplies	FSSI: Diving into the Print Management Blanket Purchase Agreements	FSSI: Telecommunications Expense Management (TEMs)	FSSI: Understanding the New Wireless FSSI Program	FSSI: Strategic Sourcing Industry (Panel)	FSSI: Overview on the new Print Management Program	
	FSSI: Telecommunications Expense Management (TEMs)	FSSI: Overview on the new Print Management Program		FSSI: Fundamentals of Strategic Sourcing	FSSI: Diving into the Print Management Blanket Purchase Agreements	FSSI: Second Generation Blanket Purchase Agreements for Office Supplies	FSSI: Understanding the New Wireless FSSI Program	



Products & Services You Need
All Attendees
Public Buildings Professionals
Federal Travelers & Transportation Specialists
Federal Workforce & Acquisition Professionals

Tuesday, May 15th	Wednesday, May 16th		Thursday, May 17th				
Session 1 10:30 - 11:45 AM	Session 2 1:00 - 2:15 PM	Session 3 2:30 - 3:45 PM	Session 4 1:00 - 2:15 PM	Session 5 2:30 - 3:45 PM	Session 6 8:00 - 9:15 AM	Session 7 1:00 - 2:15 PM	Session 8 2:30 - 3:45 PM
Placing an Order with GSA Global Supply for DoD Customers—It's Easy!	Introduction to Ordering with GSA Global Supply for Civilian Agencies	Top 10 Ways to Travel Smarter	GSA SmartPay – The Basics of Travel, Purchase, Fleet and Integrated Charge Cards (Basic)	Helping Federal Agencies Recycle	Disposal of Computers, Electronics and Other Special Items	Hazardous Material Detection	Top 10 Ways to Travel Smarter
Renting Equipment within the Federal Government	Disposal of Computers, Electronics and Other Special Items	Property Disposal 101 – Terminology and Concepts	SmartBUY: Transforming the way the Federal Government purchases software	Property Disposal 201 – Basics of Property Disposal	GSA SmartPay Program Update (Advanced)	Personal and Real Property Disposal Move/Relocation Responsibility	Protecting the Mail
GSA SmartPay – The Basics of Travel, Purchase, Fleet and Integrated Charge Cards (Basic)	GSA SmartPay Innovative Products and Services (Intermediate)	GSA SmartPay Program Update (Advanced)	Protecting the Mail	GSA Freight Transportation: Ship Anything, Anywhere, Anytime	Hazardous Material Detection	Air Force Office Seating & Dorm Furnishings BPAs – Ordering through AFAdvantage!/eBuy	SmartBUY: Transforming the way the Federal Government purchases software
Reducing Small Package International Shipping Costs	Reducing Small Package International Shipping Costs	Helping Federal Agencies Recycle	Advanced Ordering with GSA Global Supply for DoD Customers – Beyond the Basics	GSA SmartPay Innovative Products and Services (Intermediate)	Conference and Meeting Planning on a Budget		
PKI (The New Model)	Cybersecurity Special Interest Groups			GSA's Assisted Acquisition Services			
				Connecting Your Agency With Industry and Federal Expertise (Panel)			
Network Overview	The Benefits of Using CSA for your Information Technology Needs	How to Place a Task Order for Services Against CSA IT Schedule 70 Contract	GSA IT Commodity Streamlined BPA Solutions and Benefits	CSA IT Schedule 70: How IT Supports Key Strategic Initiatives (Panel)	Leveraging GSA Information Technology Acquisition Vehicles, What is Right for You?	How to Place a Task Order for Services Against CSA IT Schedule 70 Contract	GSA IT Commodity Streamlined BPA Solutions and Benefits
COMSATCOM Service Offerings	Network Pricing and Tools: Basics, New Developments, and Trends	Alliant and Alliant Small Business (SB) CSA's Next Generation GWACs	Go Green with ITS Network Services Billing Services (Panel)	Alliant and Alliant Small Business (SB) CSA's Next Generation GWACs	CONNECTIONS II	GSA IT Commodity Streamlined BPA Solutions and Benefits	Network Overview
		CONNECTIONS II			Network Pricing and Tools: Basics, New Developments, and Trends	Alliant and Alliant Small Business Delegation of Procurement Authority (DPA) Training	
Using PBS's Workplace Solutions Library to Facilitate Mobile working	The ABCs of Real Estate Disposal	Facility Management Trends – Are You Prepared?	Effectively Disposing of Environmentally Challenged Real Estate	Effectively Disposing of Historically Challenged Real Estate	Targeted Asset Reviews for Portfolio Management	Using PBS's Workplace Solutions Library to Facilitate Mobile working	
	RWA Basics					RWA Basics	
		How GSA Can Support You with Your Pre-and-Post-Payment Transportation Auditing	How GSA's Office of Motor Vehicle Management Can Help You Green Your Fleet		How GSA's Office of Motor Vehicle Management Can Help You Green Your Fleet		
			Using the Exchange/Sale Program to Save Your Agency Money				Using the Exchange/Sale Program to Save Your Agency Money



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Acquisition Skills & Essentials

	Tuesday, May 15th			Wednesday, May 16th		Thursday, May 17th		
	Session 1 10:30 - 11:45 AM	Session 2 1:00 - 2:15 PM	Session 3 2:30 - 3:45 PM	Session 4 1:00 - 2:15 PM	Session 5 2:30 - 3:45 PM	Session 6 8:00 - 9:15 AM	Session 7 1:00 - 2:15 PM	Session 8 2:30 - 3:45 PM
	FAR 8.4 vs. FAR 15	Multiple Award Schedules Overview (2 Hour Course)	MAS OPEN - The New Options Process	Multiple Award Schedules Overview (2 Hour Course)	So You Think That's Fair and Reasonable?	FAR 8.4 vs. FAR 15	Securing the Supply Chain	Overview of the FAR Making Process
	BPAs and CTAs under GSA Schedules	Overview of the FAR Making Process	Suspension, Debarment and Agency Protests: What You Really Need to Know	Improving Procurement-Related Data Quality	Choosing the Right GSA Multiple Award Schedule to Meet Your Needs	BPAs and CTAs under GSA Schedules	The New IT Program Manager	Improving Procurement-Related Data Quality
	So You Think That's Fair and Reasonable?	Managing Your Career Through FAITAS	Automated Requirement Roadmap Tool (ARRT)	Complex Use of MAS by Experienced Customers - A Power User Session (2 Hour Course)	Automated Requirement Roadmap Tool (ARRT)	Suspension, Debarment and Agency Protests: What You Really Need to Know	Federal Acquisition Certification for Contracting Officer's Representatives (FAC-COR)	Automated Requirement Roadmap Tool (ARRT)
	Federal Acquisition Certification for Contracting Officer's Representatives (FAC-COR)	COR Skills 1		Buying Services Involving Ancillary Products Using GSA Multiple Award Schedules - A Case	Effective Vendor Engagement		Effective Vendor Engagement	
	System for Awards Management (SAM) - Upcoming Changes to Federal Procurement and Awards Processes			The New IT Program Manager			Managing Your Career Through FAITAS	
				Managing Your Career Through FAITAS			System for Awards Management (SAM) - Upcoming Changes to Federal Procurement and Awards Processes	



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Leveraging the Power of the Internet - Online Tools & Resources



eLab: Walk-In or By Appointment

Demo: Walk-In or By Appointment

Tuesday, May 15th

Session 1 10:30 - 11:45 AM	Session 2 1:00 - 2:15 PM	Session 3 2:30 - 3:45 PM
Experience eBuy	Perform Effective Market Research Using GSA Acquisition e-Tools (2 Hour Course)	GSA Advantage!® for Federal and Military - Advanced
GSAXcess® - Reporting Excess Property and Building Proper Descriptions	GSA Advantage!® for Federal and Military - The Basics	DOD EMALL - Supplier Training
DOD EMALL - The Basic Shopping & Ordering Session (Panel)	DOD EMALL - Beyond The Basic - DLA Orders Session (Panel)	
Networx Pricer (Workshop)	eTools (eLab)	Networx Pricer (Workshop)
eTools (eLab)	GSAXcess/GSA Auctions (eLab)	eTools (eLab)
GSAXcess/GSA Auctions (eLab)	Assisted Acquisition Services (AAS) eLab	GSAXcess/GSA Auctions (eLab)
Assisted Acquisition Services (AAS) eLab	E-MORRIS (Workshop)	Assisted Acquisition Services (AAS) eLab
E-MORRIS (Workshop)		E-MORRIS (Workshop)
RBA (ITSS) e-Buy Connect Web Service Sourcing	Acquisition Planning Module (APM)	RBA (ITSS) NBA (TOS) Central Invoice Service (CIS)/AASBS Portal

Wednesday, May 16th

Session 4 1:00 - 2:15 PM	Session 5 2:30 - 3:45 PM
Perform Effective Market Research Using GSA Acquisition e-Tools (2 Hour Course)	GSA Advantage!® for State and Local
GSAXcess® - Acquiring Excess Property	GSA Auctions SM
Networx Pricer (Workshop)	Networx Pricer (Workshop)
eTools (eLab)	eTools (eLab)
GSAXcess/GSA Auctions (eLab)	GSAXcess/GSA Auctions (eLab)
Assisted Acquisition Services (AAS) eLab	Assisted Acquisition Services (AAS) eLab
E-MORRIS (Workshop)	E-MORRIS (Workshop)
Acquisition Planning Module (APM)	RBA (ITSS) e-Buy Connect Web Service Sourcing

Thursday, May 17th

Session 6 8:00 - 9:15 AM	Session 7 1:00 - 2:15 PM	Session 8 2:30 - 3:45 PM
GSA Advantage!® for Federal and Military - The Basics	GSA Advantage!® for Federal and Military - Advanced	GSA Advantage!® for State and Local
DOD EMALL - The Basic Shopping & Ordering Session (Panel)	Experience eBuy	eRETA & Other RWA Customer Tools
eRETA & Other RWA Customer Tools	DOD EMALL - Beyond The Basic - DLA Orders Session (Panel)	DOD EMALL - Supplier Training
eTools (eLab)	Networx Pricer (Workshop)	GSAXcess/GSA Auctions (eLab)
GSAXcess/GSA Auctions (eLab)	eTools (eLab)	eTools (eLab)
Assisted Acquisition Services (AAS) eLab	GSAXcess/GSA Auctions (eLab)	Assisted Acquisition Services (AAS) eLab
E-MORRIS (Workshop)	Assisted Acquisition Services (AAS) eLab	E-MORRIS (Workshop)
	E-MORRIS (Workshop)	
IWAC RBA (ITSS) Training	Acquisition Planning Module (APM)	RBA (ITSS) NBA (TOS) Central Invoice Service (CIS)/AASBS Portal

Workforce Development & Wellness



All Attendees

Tuesday, May 15th

Session 1 10:30 - 11:45 AM	Session 2 1:00 - 2:15 PM	Session 3 2:30 - 3:45 PM
Leadership at Every Level	The GSA Acquisition Workforce Blueprint for Success	
Delegation	Lighting Your Way to Health and Comfort	
	Delivering Feedback and Coaching for Success (2 Hour Course)	
		Join the Community! What's new in Project, Program, and Portfolio Management at GSA.

Wednesday, May 16th

Session 4 1:00 - 2:15 PM	Session 5 2:30 - 3:45 PM
Developing and Implementing New Ideas (2 Hour Course)	Way Beyond Comfort: "Bottom-line" Ergonomics in the Workplace
Establishing Credibility (2 Hour Course)	
Join the Community! What's new in Project, Program, and Portfolio Management at GSA.	

Thursday, May 17th

Session 6 8:00 - 9:15 AM	Session 7 1:00 - 2:15 PM	Session 8 2:30 - 3:45 PM
The GSA Acquisition Workforce Blueprint for Success	Navigating Change	Leadership at Every Level
Way Beyond Comfort: "Bottom-line" Ergonomics in the Workplace	Lighting Your Way to Health and Comfort	
Building Effective Relationships	Influencing and Communicating with Leaders & Peers (2 Hour Course)	